



MÜNCHEN SCHWABING

Marketing Vertrieb  
Ökologische Produkte  
Erhard Kreitlein  
Weinbergstraße 4

91438 Bad Windsheim

Re: physical water treatment unit "Vulcan S 100"

Dear Mr Kreitlein,

Munich, November, 9th 1995

We are pleased to inform you that the water treatment unit has been working perfectly and to our full satisfaction ever since its installation in July 1995.

Only a short time after that, we observed that we no longer needed acetic or ascorbic acid in order to clean the perlators and shower heads in our hotel, which has more than 65 guest rooms, since the chalk that builds up now is no more than a layer which is easy to wipe off. Due to the fact that the efforts employed at maintaining the sanitary facilities can be kept to a minimum, and resulting from the smaller electricity consumption, we are able to economise. Simultaneously, we also make an active contribution to environmental protection by renouncing on aggressive cleansing agents.

We are glad to own a water treatment unit that is compatible with the environment and which renders the optimum output at low running costs (approx. 10 € on electricity costs / year). Moreover, this unit has finally provided us the solution to a problem we had been confronted with day by day and which was difficult to put up with.

Given our satisfaction it will always be a pleasure for us to recommend your company and your product to other clients.

Sincerely yours

Horst Schneider  
Director